

JUNE 2022

Statement of Performance Expectations

2022/23



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Statement of Authorisation

This Statement of Performance Expectations (SPE) is presented to the House of Representatives in accordance with Part 4 of the Crown Entities Act 2004. This SPE sets out our financial forecast for the financial year 1 July 2022 to 30 June 2023.

It is prepared in line with the Crown Entities Act 2004 and should be read together with the FMA's Statement of Intent 2021-2024.

The prospective financial statements, prepared in accordance with FBE FRS-42 for this SPE, have not been audited and should not be relied upon for any other purposes.

The FMA is responsible for the preparation of this SPE, including the forecast financial statements and the assumptions on which they are based, the non-financial measures and the judgments which used them.

Mark Todd Chair Financial Markets Authority 29 June 2022 **Elizabeth Longworth** Chair Audit and Risk Committee 29 June 2022

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Purpose of the Statement of Performance Expectations

The Statement of Performance Expectations (SPE) is one of two documents that set out how we will measure our performance and report on the progress of that performance against our performance targets.

The other document is our SOI (Statement of Intent), which offers a medium-term view of the progress made towards achieving our strategic intentions.

The SPE covers one financial year. It describes how we intend to perform the services we receive funding for through our Government appropriation.

We regularly review our performance measures to ensure they are focused on the impact we want to have on financial service providers, investors and customers.

The SPE links to the strategic intentions set out in the Statement of Intent 2021-2024.

Reporting on performance targets

We will report on how we have performed against these targets in the 2022/23 Annual Report.

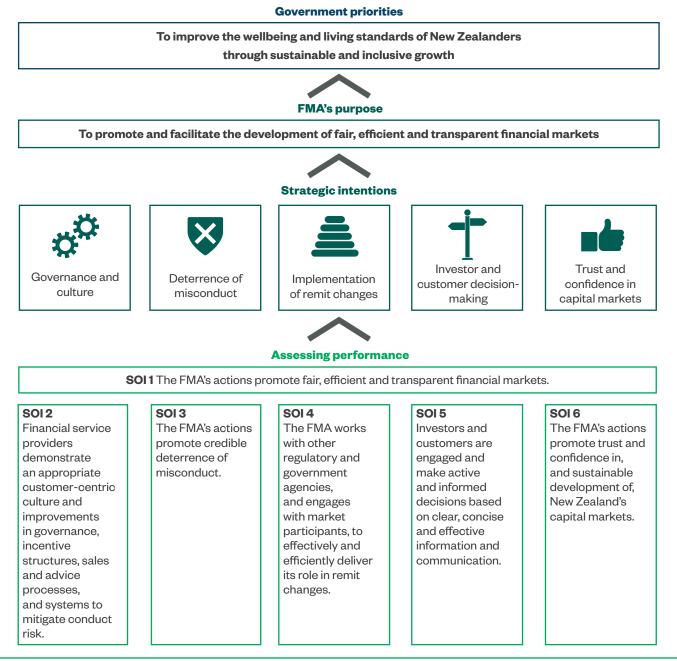
Assessment of our performance against the targets will be based on the following scaled rating system.

Criteria	Rating
On target or better	Achieved
Within 5% of the target	Substantially achieved
More than 5% below the target	Not achieved

Our purpose and approach

Why are we here?

The FMA is an independent Crown entity and New Zealand's principal conduct regulator of financial markets. Our overarching statutory purpose is to promote and facilitate the development of fair, efficient and transparent financial markets. Well-regulated financial markets are a cornerstone of a successful economy and the financial wellbeing of its participants.



What do we do?

As New Zealand's principal conduct regulator of financial markets, we focus on protecting investors, customers and the integrity of markets through influencing how participants behave towards their customers, investors and each other. Our activities include:

- Policy and guidance We engage and provide information and guidance that assists firms and professionals to comply with the law. We keep under review the law and practices relating to financial markets and participants.
- Information and resources We provide information and resources to help investors and customers make better investment and financial decisions.
- Licensing We license a range of firms and professionals that meet the requirements in law.
- Monitoring and supervision We monitor and assess conduct, compliance and competency of market participants.
- Investigations and enforcement Through our investigation and enforcement activities we aim to raise standards of behaviour, deter misconduct, and hold to account those whose conduct harms the operation of our financial markets.
- Environmental scanning We scan the environment to identify the most significant risks to and opportunities for promoting our priorities.

In delivering our functions we work and engage closely with industry, investors and customers, the Government and other agencies.

What do we expect?

When interpreting our statutory objectives, we consider:

- 'Fair' to mean providers and participants acting fairly, professionally and with integrity, focusing on serving the needs of customers (see below).
- 'Efficient' to mean dynamic and accessible markets that facilitate growth and innovation.
- 'Transparent' to mean investors and customers get the clear, concise and effective information they need to make informed decisions.

Serving the needs of customers

This means financial service providers focus on:

- · treating customers fairly in all interactions
- recognising and prioritising the interests of customers and effectively managing the conflicts of interest that arise
- giving customers clear, concise and effective information
- designing and distributing products that are suitable, work as expected and as represented, and are targeted at appropriate customer groups
- ensuring adequate after-sales care, including complaints and claims handling, and not imposing unnecessary barriers to switching or exiting a product or service
- effectively monitoring their own conduct, and where relevant the conduct of suppliers and distributors, to ensure they can identify, rectify and learn from mistakes.

SPE non-financial measures

Overarching measure

The SPE 1 overarching measure reflects the Multi-Category Appropriation 'Services and Advice to Support Wellfunctioning Financial Markets', which covers all three funding categories. The single overarching purpose of this appropriation is to support well-functioning financial markets through the activities of the Financial Markets Authority.

The measure reflects how well financial service providers and investors believe our regulatory activities are fulfilling our overall purpose of promoting the development of fair, efficient and transparent financial markets.

The consolidated SPE1 measure is an index of two key sub-components:

- Stakeholders (ie market participants) agree that the FMA's actions help raise standards of market conduct and
 integrity
- Investors of financial services are confident in the quality of regulation of New Zealand's financial markets.

Measure	2022/23 target	2021/22 forecast (target)	2020/21 actual (target)	Source of data/ information	Strategic intention links
SPE 1 Index measure Financial service providers and investors of New Zealand financial services believe that FMA's actions promote fair, efficient and transparent financial markets	Achieved*	Achieved (Achieved)	Achieved (Achieved)	 Annual Ease of Doing Business survey of market participants and FMA stakeholders Annual Investor Confidence survey 	 Governance and culture Deterrence of misconduct Implementation of remit changes Investor and
	Index measu	ire sub-compor	nents		customer
Stakeholders agree that the FMA's actions help raise standards of market conduct and integrity**	85%	88% (85%)	88% (85%)	Annual Ease of Doing Business survey of market participants and FMA stakeholders	 decision-making Trust and confidence in capital markets
Investors are confident in the quality of regulation of New Zealand's financial markets	65%	67% (65%)	67% (65%)	Annual Investor Confidence survey	-

*The target for SPE 1 is based on an equal weighting between the stakeholders and investors survey sub-components. To achieve the index target will require meeting both sub-measure targets.

**This sub-component is an average based on two survey questions relating to stakeholder perceptions of the FMA's actions to support market integrity, and the FMA helping to raise standards of market conduct.

Category one: Investigation and enforcement activities

This category is about the work we do when we need to take action against financial market misconduct.

Our objective is for actions to be timely, proportionate, and subject to appropriate governance.

Measure	2022/23 target	2021/22 forecast (target)	2020/21 actual (target)	Source of data/ information	Strategic intention links
SPE 2	100%	100%	100%	Internal tracking of	Deterrence of
Progress of all investigation		(100%)	(100%)	investigation and	misconduct
cases is reported to the FMA				enforcement activity	
Board every 40 working days					
SPE 3	85%	88%	84.93%	Internal tracking of	Deterrence of
Misconduct cases* are		(85%)	(85%)	misconduct cases	misconduct
evaluated and decisions on					
follow-up actions are made					
within 9 working days of the					
information-received date					

*Misconduct cases involve an "allegation of financial markets conduct that could result in harm", whereas an investigation requires formal trigger points, including reasonable grounds to suspect a breach of any financial markets legislation. "Reasonable grounds" requires more than mere suspicion or hunch; a basis on objective information is required.

Category two: Licensing and compliance monitoring functions

This category is about risk-based monitoring and surveillance.

It includes:

- Ensuring licence applications, individual exemptions and other activities are processed efficiently and to an appropriate standard
- Our activities are based on and subject to an assessment of regulatory risks
- We use a range of monitoring activities to address conduct risks.

Measure	2022/23 target	2021/22 forecast (target)	2020/21 actual (target)	Source of data/ information	Strategic intention links
SPE 4 Once received by the FMA,	93%	93% (93%)	98.73% (93%)	Internal tracking	Governance and culture
fully completed licence				ofrelevant	 Trust and confidence in capital markets
applications are processed				documents	•
within 60 working days				and activity	
SPE 5	100%	100%	100%	Internal	Governance and culture
Applications for individual		(100%)	(100%)	tracking	• Trust and confidence in
exemptions are processed				ofrelevant	capital markets
within 30 working days				documents	
of receiving all relevant				and activity	
information or as					
communicated with reasons to					
the applicant					
SPE 6	Achieved*	Achieved	Achieved	Internal	Governance and culture
The FMA undertakes a range		(Achieved)	(Achieved)	tracking	Deterrence of
of proactive, reactive and				ofrelevant	misconduct
thematic monitoring activity				documents	Investor and customer
to target risks identified in				and activity	decision-making
response to the regulatory					Trust and confidence in
risks identified					capital markets

* To achieve this target the FMA must be able to demonstrate it has undertaken all three types of monitoring activity in response to the regulatory risks identified i.e., proactive (e.g. random or risk-based monitoring), reactive (e.g. responding to misconduct reports) and thematic (e.g. sector or issue based reviews) monitoring.

Category three: Market analysis and guidance, investor awareness and regulatory engagement

This category is about engaging with the market and entities, and setting and communicating our expectations, as well as providing information to aid investors and customers of financial services.

It includes:

- Regular and meaningful engagement activities that bring positive results
- Maintaining an FMA website to provide information and guidance to investors and market participants on regulatory requirements, expectations and issues
- Meaningful direct engagement with larger market entities.

Measure	2022/23 target	2021/22 forecast (target)	2020/21 actual (target)	Source of data/ information	Strategic intention links
SPE 7 The FMA undertakes a	30	30 (30)	39 (30)	Count of speeches and presentations that meet	All
range of speeches and		(00)	(00)	the aims of the measure	
presentations (in-person					
and online) to inform and					
assist users and providers of					
financial services					
SPE 8	75%	76%	76%	Annual Ease of Doing	All
Participants find FMA		(75%)	(75%)	Business survey of	
communication clear,				market participants and	
concise and effective				FMA stakeholders	
SPE 9	Increase on	40,000	31,968 unique	Google Analytics page	Investor and
Number of website page	prior year*	unique page	page views	view data from all pages	customer
views of FMA's investor		views	(Increase on	within relevant investor	decision-making
content		(Increase on	prior year	sections of the FMA	
		prior year -	- 9,007**	website	
		31,968 unique	unique page		
		page views)	views)		
SPE 10	95%	100%	100%	Annual survey of SHRM	Governance and
Market participants within		(95%)	(95%)	members	culture
the stakeholder relationship					Trust and
management programme					confidence in
(SHRM), who responded					capital markets
to our survey, say they					
have benefited from the					
relationship					

*2022/23 target not available at time of publication – to be derived from 2021/22 full year result

**We updated the target (prior-year result) from 4,388 page views to 9,007 page views. The original number omitted views of some investor website content outside of the main investor section, including editorial content, scam warnings, the KiwiSaver Risk Quiz sub-site, and related PDFs.

Forecast financial statements

Expected revenue and proposed expenses

Vote Business, Science and Innovation

For the years ending 30 June	2021/22 forecast outturn \$000	2022/23 forecast \$000
NON-DEPARTMENTAL OUTPUT EXPENSE APPROPRIATION		
Performance of investigation and enforcement functions		
Crown revenue	11,342	17,887
Other revenue	-	-
Total revenue	11,342	17,887
Expenditure	15,699	18,531
Operating surplus/ (deficit)	(4,357)	(644)
Performance of licensing and compliance monitoring functions		
Crown revenue	21,026	24,956
Interest	65	76
Other revenue	950	1,169
Total revenue	22,041	26,201
Expenditure	19,972	25,853
Operating surplus/ (deficit)	2,069	348
Performance of market analysis and guidance, investor awareness and regulatory engagement functions		
Crown revenue	21,132	24,774
Total revenue	21,132	24,774
Expenditure	19,806	25,664
Operating surplus/ (deficit)	1,326	(890)
Total	(962)	(1,186)
NON-DEPARTMENTAL OTHER EXPENSES APPROPRIATION		
FMA litigation fund		
Crown and interest revenue	2,576	3,000
Expenditure	2,576	3,000
Litigation surplus/ (deficit)	-	-

Statement of forecast comprehensive revenue and expense

For the years ending 30 June	2021/22 forecast outturn \$000	2022/23 forecast \$000
REVENUE		
Crown revenue	53,500	67,617
Interest	65	76
Other revenue	950	1,169
Litigation fund income - Crown revenue and bank interest	2,576	3,000
Total revenue	57,091	71,862
EXPENSES		
Personnel expenses	38,961	49,911
Occupancy expenses	3,712	3,895
Depreciation	3,542	3,155
Other operating expenses	9,262	13,087
Litigation fund expenses	2,576	3,000
Total expenses	58,053	73,048
Surplus/(deficit)	(962)	(1,186)
COMPRISING		
Operating surplus/(deficit)	(962)	(1,186)
Litigation surplus/(deficit)	-	-
Surplus/(deficit)	(962)	(1,186)

Statement of forecast financial position

As at 30 June	2021/22 forecast outturn \$000	2022/23 forecast \$000
EQUITY		
Accumulated funds	(1,885)	(3,071)
Capital contributions	12,577	14,312
Total equity	10,692	11,241
ASSETS		
Current assets	11,805	11,295
Non-current assets	9,112	10,961
Total assets	20,917	22,256
LIABILITIES		
Current liabilities	7,207	7,908
Non-current liabilities	3,018	3,107
Total liabilities	10,225	11,015
Net assets	10,692	11,241

Statement of forecast changes in equity

For the years ending 30 June	2021/22 forecast outturn \$000	2022/23 forecast \$000
Opening balance		
Accumulated funds	(923)	(1,885)
Capital contributions	12,577	12,577
Total opening balances	11,654	10,692
COMPREHENSIVE REVENUE AND EXPENSE		
Forecast net operating surplus / (deficit)	(962)	(1,186)
Forecast net litigation surplus / (deficit)	-	-
Total comprehensive revenue and expense	(962)	(1,186)
OWNER TRANSACTIONS		
Capital contribution	-	1,735
Total owner transactions	-	1,735
Closing Balance		
Accumulated funds	(1,885)	(3,071)
Capital contributions	12,577	14,312
Total closing balances	10,692	11,241

Statement of forecast cashflows

For the years ending 30 June	2021/22 forecast outturn \$000	2022/23 forecast \$000
CASH FLOW FROM OPERATING ACTIVITIES	\$000	\$000
Cash was provided from:		
- Crown revenue	53,500	67,617
- Crown revenue - litigation fund	2,000	3,000
- Interest	49	76
- Other income	801	1,169
Cash was applied to:		
- MBIE fees and levies (net)	513	-
- Litigation cost award paid to MBIE	(275)	-
- Suppliers	(17,131)	(25,017)
- Employees	(35,753)	(44,086)
- Net GST	186	(99)
Net cash flows from operating activities	3,890	2,660
CASH FLOW FROM INVESTING ACTIVITIES		
Cash was provided from:		
- Net decrease in term deposits	-	2,000
Cash was applied to:		
- Purchase of fixed assets	(2,310)	(5,005)
- Net increase in term deposit	(3,000)	-
Net cash flows from investing activities	(5,310)	(3,005)
CASHFLOW FROM FINANCING ACTIVITIES		
Cash was provided from:		
- Capital contributions	-	1,735
Net cash flows from financing activities	-	1,735
Net increase (decrease) in cash balance	(1,420)	1,390
Add opening cash and cash equivalents balance	7,842	6,422
Closing cash and cash equivalents balance carried forward	6,422	7,812
COMPRISING		
Current account cash and cash equivalents	4,596	5,986
Litigation fund cash and cash equivalents	1,826	1,826
	6,422	7,812

Statement of significant assumptions

The following significant assumptions were used to prepare the forecast information:

Crown revenue

The approved Crown appropriation for 2022/23 is \$67.6 million.

Other income

We have determined the level of income from fees and the recovery of costs under current regulations from the information available as at the date of preparation of these statements.

Litigation fund and expenditure

Based on our most likely litigation portfolio, arising from anticipated cases being investigated or set down for litigation, the 2022/23 litigation spend is estimated at \$3 million. We note the volatility inherent in predicting litigation activity. Actual litigation activity and expenditure may be materially different from forecast.

Capital Expenditure

As part of Budget 2020, the FMA has approved capital expenditure funding of \$3.8 million to fit out additional space in its Auckland office, explore opening a Christchurch office, develop a new website and begin an IT system build for the new FMA remit. Of the \$3.8 million, \$1.55 million was spent in 2020/21 and the rest is planned to be spent in FY22/23 and FY23/24.

As part of Budget 2022, additional capital expenditure funding of \$2.1 million was approved. This funding will complete the IT systems build for the new remit. This funding will be accessed once the capital funding allocated in Budget 2020 is exhausted. Spend has been delayed to ensure the IT systems align with the legislation and regulations for the Conduct of Financial Institutions regime.

Change programme

The FMA is currently undergoing a change programme. The estimated cost of the change programme is included in the Statement of forecast comprehensive revenue and expense on page 13.

Statement of accounting policies

Reporting entity

The FMA is an independent Crown entity as defined by the Crown Entities Act 2004. The FMA was established on 1 May 2011 by the Financial Markets Authority Act 2011, is domiciled in New Zealand and its ultimate parent is the New Zealand Crown.

The FMA is responsible for ensuring public confidence in New Zealand's financial markets, promoting innovation and supporting the growth of New Zealand's capital base through effective regulation.

The FMA is a public sector public benefit entity (PBE) for the Accounting Standards Framework issued by the New Zealand External Reporting Board, because we are a public entity as defined in the Public Audit Act 2001.

These forecast financial statements were authorised for issue by the FMA on 29 June 2022.

These forecast financial statements have been prepared for the special purpose of the FMA's Statement of Performance Expectations 2022/23 for the Minister of Commerce and Consumer Affairs. They should not be relied on for any other purpose.

These forecast financial statements have not been reviewed or audited by Audit New Zealand.

Measurement base and statement of compliance

The FMA's financial statements have been prepared in line with New Zealand Generally Accepted Accounting Practice (NZ GAAP). They comply with PBE Accounting Standards and other pronouncements that have authoritative support and are applicable to entities that apply PBE Standards. As a Tier 1 public sector PBE, we are required to report in accordance with Tier 1 PBE Accounting Standards. The preparation of forecast financial statements that conforms with PBE FRS-42 requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors believed to be reasonable in the circumstances. Actual financial results achieved for the period covered are likely to vary from the information presented. All material variations will be disclosed and explained in the subsequent Annual Report. The appropriate accounting principles for the measurement and reporting of results and financial position on a historical cost basis have been applied.

Functional and presentational currency

These financial statements are presented in New Zealand dollars (\$), which is the entity's functional currency. All financial information presented has been rounded to the nearest thousand dollars (\$000).

Other significant accounting policies

Revenue from the Crown

The FMA receives funding via appropriations from the Crown. It is non-exchange revenue. Revenue from the Crown is recognised as revenue when earned and is reported in the financial period when the funding becomes receivable by the FMA. Revenue is measured at the fair value of consideration received or receivable.

The FMA has been provided with funding from the Crown for specific purposes as set out in its founding legislation and the scope of the relevant Government appropriations. Apart from these general restrictions, there are no unfulfilled conditions or contingencies attached to Government funding.

Revenue - litigation fund

The FMA receives litigation funding via appropriations from the Crown. It is non-exchange revenue.

The approved litigation funding for the 2022/23 financial year is \$5 million. Under the new funding agreement, the FMA can retain up to \$3 million in the litigation fund account on its balance sheet at any point in time. As and when the amount held in the litigation fund account falls below \$2 million, the FMA can request a top up to an amount not exceeding \$3 million. In addition, FMA can retain any underspend in the litigation fund appropriation across the financial year.

Amounts received are accounted for as litigation revenue received in advance and the revenue is recognised as the expenditure is incurred. Any unspent or unapplied funds not exceeding \$3 million at balance date are retained by the FMA and disclosed as litigation revenue received in advance. The fund is restricted for approved litigation purposes only as per criteria set out in the litigation funding agreement.

Revenue – other

Other revenue is measured at the fair value of the consideration received or receivable. Other revenue is received from providing specific services to market participants and court cost award recoveries.

Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, deposits held at call with banks and other short-term highly liquid investments with original maturities of three months or less.

Term deposits

This category includes only term deposits with maturities greater than three months.

Goods and services tax

All items in the financial statements are exclusive of goods and services tax (GST), except for receivables and payables which are presented on a GST-inclusive basis. The net amount of GST recoverable from, or payable to, the Inland Revenue Department is included as part of current assets or current liabilities in the statement of financial position. Commitments and contingencies are disclosed exclusive of GST.

Income tax

The FMA is a public authority, and consequently is exempt from the payment of income tax under the Income Tax Act 2007. Accordingly, no provision has been made for income tax.

Cost allocation policy

The FMA determines the cost of outputs using the cost allocation system outlined below.

- Direct costs are those costs directly attributed to an output. Indirect costs are those costs that cannot be identified in an economically feasible manner with a specific output.
- Direct costs are charged directly to outputs. Indirect costs are charged to outputs based on cost drivers and related activity or usage information. Personnel costs are charged on the basis of actual time incurred. Other indirect costs are assigned to outputs based on the proportion of direct staff time for each output.

Equity

The FMA's equity comprises the following reserves:

- Accumulated funds / (deficit) arising from normal operating activities, funded by a government appropriation and other revenue.
- Capital contribution reserve comprising closing accumulated funds transfers from the Securities Commission and capital contributions made to fund specific capital investment

PBE FRS 48 Service Performance Reporting

PBE FRS 48 Service Performance Reporting is the new accounting standard for service performance reporting for government departments and Crown entities. This standard applies to reporting periods beginning on or after 1 January 2022 and is part of generally accepted accounting practices (GAAP). The standard will be applied in the FMA's 2022/23 annual report.

Reporting against the targets and budgets set in the SPE forms part of our overall service performance reporting, so we have considered the impact of the standard when developing the 2022/23 SPE. The measures set out in this SPE will provide us with performance information about the FMA that will contribute to reporting that aligns with the principles of PBE FRS 48, and is appropriate and meaningful to users.